

Performance Report

Average Annual Total Return Performance Report **as of April 30, 2012**

For contracts with a 7-year surrender charge option

RetireReadySM IRA Annuity

a variable annuity issued by

Genworth Life and Annuity Insurance Company

Insurance and annuity products:	Are not deposits.	Are not guaranteed by a bank or its affiliates.
May decrease in value.	Are not insured by the FDIC or any other federal government agency.	

MUST BE PRECEDED OR ACCOMPANIED BY CURRENT PRODUCT PROSPECTUS.

IMPORTANT INFORMATION

The following information is designed to help you better understand this performance report. Please read carefully and refer back to this section if you have any questions.

This report is authorized for use only when preceded or accompanied by a current product prospectus, which describes investment objectives, risk factors, fees, and charges that may apply, as well as other important information. Please read the prospectuses for the product and underlying portfolios carefully before you invest or send money.

About Us...

Issuing Insurance Company

Genworth Life and Annuity Insurance Company (Genworth Life & Annuity)
6610 West Broad Street
Richmond, VA 23230

Principal Underwriter

Capital Brokerage Corporation
(dba Genworth Financial Brokerage Corporation in Indiana)
6620 West Broad Street Building 2, Richmond, VA 23230
Member FINRA

Genworth Life & Annuity and Capital Brokerage Corporation are members of Genworth Financial.

About the Product...

Variable annuities are long-term investments designed for retirement purposes.

Variable products are sold by product prospectus, which describes investment objectives, risk factors, fees, and charges that may apply (e.g., mortality and expense, administrative charges, and surrender charges). The product prospectus also covers other features such as the death benefit and annuitization options.

The prospectuses for the underlying investments contain information on the investment objectives, risk factors, fees and charges as well as other important information about the funds and investment companies that should be carefully read and considered before investing. You can obtain the prospectus for the underlying investments by calling 888-GENWORTH.

Withdrawals/Surrenders

You may withdraw/surrender all or a portion of the contract value. We will not permit a withdrawal that is less than \$100 or that reduces contract value to less than \$1,000. If your withdrawal request would reduce contract value to less than \$1,000, we will surrender your contract in full. Surrender charges may apply.

Withdrawals/surrenders have the effect of reducing the contract value and any death benefits, including optional death benefits, and any optional income payment rider elected. Withdrawals/surrenders of taxable amounts are subject to ordinary income tax, and if taken prior to age 59½, an additional 10% federal penalty tax may apply.

RetireReady IRA Annuity is a flexible premium variable deferred annuity, policy form P1165 4/05, not available in all states or markets. Features and benefits may vary by state. Ask your registered representative for details.

This contract can only be issued and must be maintained as an IRA, Roth IRA or SEP IRA contract or within such qualified accounts. The annuity itself does not provide tax deferral. The tax deferral feature of this annuity exists solely when issued as a qualified contract or within a qualified account. Therefore, you should consider the benefits and costs of the annuity before making your purchase. Consult your tax adviser for more information.

All guarantees, including death benefits, and income benefits, are based on the claims-paying ability of Genworth Life & Annuity.

Portfolios

Variable annuities allow you to invest in portfolios that span the risk/reward spectrum. The value of a portfolio will fluctuate and, upon redemption, portfolio shares may be worth more or less than the original cost. Some portfolios are more volatile than others. Before investing, you should carefully read the applicable risk section in the portfolio prospectus.

High-yield securities portfolios are subject to greater credit risk and price fluctuations than portfolios that invest in higher-quality securities. The price yield of bond funds may fluctuate due to general market conditions and the credit quality of individual issues held in the fund. Bond prices are sensitive to interest rate changes, and a rise in interest rates will likely cause the prices of current bonds to decline. These portfolios are annotated in the tables with the superscript "H".

If you choose to invest in international portfolios, there are additional risks not associated with investing solely in the U.S. These risks include currency fluctuation, political risks, differences in accounting standards and the limited availability of information. These portfolios are annotated in the tables with the superscript "+".

Investing in real estate portfolios involves risks such as refinancing, economic conditions in the real estate industry, changes in property values, dependency on real estate management and other risks associated with a portfolio that concentrates its investments in one sector or geographic region. These portfolios are annotated in the tables with the superscript "R".

Portfolios that invest in stocks of small or emerging companies may have less liquidity than those of larger, more established companies and may be subject to greater price variability and risk than the overall stock market. These portfolios are annotated in the tables with the superscript "¶".

An investment in a money market portfolio is not insured or guaranteed by the FDIC or any other government agency. Although the portfolio seeks to preserve the net asset value (used to calculate portfolio share value) of your investment at \$1.00 per share, it is possible to lose money by investing in the portfolio.

Fees & Expenses...

Annual Contract Charge

We deduct a charge of \$30 (assumed to be equivalent to 0.10% annually) from your contract value for certain administrative expenses incurred in connection with the contract. We will deduct the charge on each contract anniversary or if you fully surrender your contract. We will waive this charge if your contract value is at least \$40,000 on the contract anniversary date.

Asset Charge

We deduct from the portfolios an amount, computed daily, equal to an annual rate of 1.35% of the contract value in the Separate Account. We assess this charge when we compute the net investment factor. The asset charge reduces the value of Accumulation Units and Annuity Units. The charge consists of an administrative expense charge at an effective annual rate of 0.15% and a mortality and expense risk charge at an effective annual rate of 1.20%.

Joint Annuitant Charge

If a joint annuitant is shown on the contract data pages, there will be a daily asset charge for the benefit. This charge is added to the contract's daily asset charge and applied against all amounts in the subaccounts. The charge is 0.05%. There will be no further charge if the contract is changed to a single annuitant due to the death of an annuitant.

Portfolio Management Fees & Expenses

We deduct from the portfolios the fees imposed by the individual portfolios you have selected at the time the contract is put in force.

Surrender Charge

Performance results labeled "Contract Surrendered" reflect the deduction of a surrender charge. They also reflect the application of a free withdrawal privilege equal to 10% of purchase payments plus any gains. The surrender charge is a percentage of the purchase payments to date and varies by the number of years since any given purchase payment was made, as shown in the following table:

Completed contract years since purchase payment	0	1	2	3	4	5	6	7+
Surrender charge	6%	6%	6%	6%	5%	4%	3%	0%

Optional Living Benefits...

Lifetime Income Plus Solution Rider

Lifetime Income Plus Solution, policy forms P5409 5/08 and P5409DB 5/08, is an optional income benefit rider that provides a guaranteed annual minimum withdrawal amount, known as the Withdrawal Limit, for the life of the annuitant, even if the contract value falls to \$100 or less, as long as all contract obligations are met. You may begin taking withdrawals at any time once the contract has been issued. The Benefit Base is an amount used to establish the Withdrawal Limit. The Benefit Base is the greatest of the Purchase Payment Benefit Amount, the Maximum Anniversary Value and the Roll-Up Value. Initially the Benefit Base is equal to the Purchase Payment.

The Purchase Payment Benefit Amount will equal your Purchase Payment(s). If no withdrawals are taken before the later of 10 years or age 65 of the older annuitant, the Purchase Payment Benefit Amount will equal 200% of the first year's purchase payments plus any purchase payments made to your contract after the first year.

The Maximum Anniversary Value initially is equal to the Purchase Payment. On each contract anniversary, if the contract value is greater than the Maximum Anniversary Value, the Maximum Anniversary Value will be increased to the contract value. On the day we reset your Maximum Anniversary Value, we will reset the Investment Strategy to the current Investment Strategy and reset the charges for this rider to the current charges. Resets will occur automatically unless such automatic resets are or have been terminated.

The Roll-Up Value increases at a daily compounded rate equivalent to 6% annually. On each contract anniversary, if the Maximum Anniversary Value is greater than the Roll-Up Value, the Roll-Up Value will be increased to the Maximum Anniversary Value. If no withdrawals are taken, the Roll-Up Value will continue to increase until the later of 10 years or age 65 of the older annuitant. The Roll-Up Value will not increase after this date.

The Withdrawal Limit equals the Benefit Base multiplied by the Withdrawal Factor. The Withdrawal Factor percentage is based on the attained age of the younger annuitant at the time withdrawals begin.

Lifetime Income Plus Solution may be purchased with the optional Principal Protection Death Benefit. If this option is selected and the annual withdrawal limits are followed, your beneficiaries are guaranteed to receive at least your remaining purchase payments.

If you exceed the Withdrawal Limit in a contract benefit year, your Purchase Payment Benefit Amount, Roll-Up Value, Maximum Anniversary Value, and Principal Protection Death Benefit, if elected, will be reduced pro rata by the amount of the excess withdrawal. Continuing to take excess withdrawals over time could cause you to forfeit your guaranteed lifetime benefit.

Lifetime Income Plus Solution must be elected at contract issue and may be terminated on any contract anniversary on or after the fifth. This rider may not be purchased with any other living benefit rider, the 5% Roll-Up Death Benefit Rider, or the Earnings Protector Death Benefit Rider. It also prohibits any allocations into the Guarantee Account. All annuitants must be between ages 45 and 85. Only a spouse may be a joint annuitant. To maintain your benefit, your investments must be allocated to a specific Investment Strategy. Each month Genworth Life & Annuity will automatically rebalance your total investment in accordance with the portfolios chosen within the Investment Strategy.

For the Lifetime Income Plus Solution rider Genworth Life & Annuity will charge an annual rider charge of 0.95%, which is determined and charged quarterly to your contract value calculated on your Benefit Base. The charge for the rider is the same for single and spousal joint annuitant contracts. At reset the rider charge may be increased, but it will never exceed 2.00% of the Benefit Base value plus 0.50% of the Principal Protection Death Benefit value, if elected. You will be notified in advance if the rider charge increases. If you elect Lifetime Income Plus Solution with the Principal Protection Death Benefit, there is an additional charge based on the rider death benefit value of 0.20% if the annuitant (or older of joint annuitants) is age 70 or less at issue and 0.50% if the annuitant (or older of joint annuitants) is age 71 or older at issue.

Optional Death Benefits...

Annual Step-Up Death Benefit

The charge for this rider is 0.20% of the contract value at the end of each contract year, if purchased alone. The Annual Step-Up Death Benefit locks in any gain on each contract anniversary for a minimum of five years and pays the highest anniversary value or the basic death benefit, whichever is greater. It is available for Annuitants aged 85 and younger at contract issue with a reduced benefit for annuitants aged 80 to 85 at contract issue.

About Past Performance...

These returns are based on the performance of Genworth Life & Annuity VA Separate Account 4 (VA Separate Account 4) investment options. Any performance that precedes the adoption date was derived by reducing the portfolio's actual performance during the period by the fees and charges that would have been imposed had the portfolio been in the policy during the period.

Performance results are calculated as if all the capital gains and dividends were reinvested. Performance results assume an initial investment of \$1,000 at the beginning of the periods shown with no withdrawals/surrenders taken or additional investments during the period. Performance results are calculated as if all the capital gains and dividends were reinvested. Returns for periods of less than one year are not annualized. The items listed in the Fees & Expenses section were deducted from the portfolio's performance. State premium taxes are not reflected. Performance results labeled "Contract Surrendered" assume that the contract was surrendered at the end of the periods shown and reflect the deduction of a surrender charge. The surrender charge varies by the contract years since any purchase payment as described in the Surrender Charge section. Performance results labeled "Contract Not Surrendered" are calculated at the end of the period shown but do not deduct surrender charges.

VA Separate Account 4 average annual compounded total return figures are calculated at the end of the periods shown, unless a portfolio was not available in the Separate Account during those periods.

Standardized Performance

Charges for optional riders are reflected. Performance is calculated from the Adoption Date.

Non-Standardized Performance

Charges for optional riders are not reflected. Performance is calculated from the underlying portfolio's Inception Date or from a date 20 years before the current valuation date, whichever is later. This date may be different from the date the portfolio first became available in the contract. Performance that predates the adoption of this portfolio in the contract is therefore hypothetical in nature; it is noted in the tables with the symbol "**". The return is calculated as if the portfolio had been in the contract for the period shown.

Performance numbers are based on values provided by the portfolio management companies and are believed to be accurate; however, Genworth Life & Annuity cannot independently verify them.

Adoption Date

The Adoption Date is the date the underlying portfolio became available in VA Separate Account 4.

Portfolio Inception Date

Portfolio Inception Date is the date the Securities and Exchange Commission (SEC) declared the underlying portfolio effective. Portfolio Inception returns are calculated from the portfolio Inception Date or a date 20 years before the valuation date, whichever is later, and not from the Adoption Date.

Explanation of Symbols

"NA" indicates that the performance for the period shown is not available. If a portfolio has not been available for the period shown, total return for the period it has been available up to 20 years, if any, is shown in the "Since Inception" and "Since Adoption" columns.

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RetireReady IRA Annuity

with 7-year surrender charge option

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Average Annual Total Return Performance Report 04/30/2012

See Important Information beginning on page 2 for additional information including explanation of symbols used below.

The historic performance figures quoted represent past performance. The past performance illustrated is no guarantee of future results, and current results may be lower or higher than the figures quoted. The return and principal value of a portfolio will fluctuate and may be worth more or less than the original cost. The maximum surrender charge on this product is 6%. Please visit www.genworth.com/retirementincome/portfolioreports for the most recent month ended performance figures.

Standardized Performance Assuming Contract Surrendered for the Month Ending 04/30/12

Includes deduction of maximum rider charges.

INVESTMENT SUBACCOUNTS	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	Since Adoption (%)	Adoption Date
AllianceBernstein Balanced Wealth Strategy - Class A+¶§	-12.02	7.67	NA	NA	-5.75	06/02/08
AllianceBernstein International Value Fund - Class A*§	-27.78	0.51	NA	NA	-21.04	06/02/08
AllianceBernstein Small Cap Growth Portfolio - Class A¶§	-7.07	22.21	NA	NA	1.74	06/02/08
AllianceBernstein Wealth Appreciation Strategy - Class A+¶§	-16.17	8.43	NA	NA	-10.36	06/02/08
Allianz NFJ International Value Fund - Class A*§	-17.51	8.72	NA	NA	-12.11	06/02/08
Allianz NFJ Large-Cap Value Fund - Class A§	-8.47	9.45	NA	NA	-10.82	06/02/08
American Century Equity Income Fund - A Class§	-7.93	6.84	NA	NA	-3.80	06/02/08
American Century Inflation Adjusted Bond Fund - Advisor Class§	0.60	2.65	NA	NA	-0.18	06/02/08
BlackRock Basic Value Fund - Investor A §	-11.28	10.81	NA	NA	-6.25	06/02/08
BlackRock Global Allocation Fund - Investor A*§	-13.41	4.98	NA	NA	-5.14	06/02/08
Calamos Growth Fund - Class A §	-14.60	12.39	NA	NA	-8.16	06/02/08
Cohen & Steers Global Realty Shares - Class A+R	-13.80	14.24	NA	NA	-9.05	06/02/08
Columbia Acorn Fund - Class A¶§	-11.86	15.27	NA	NA	-3.18	06/02/08
Columbia Marsico 21st Century Fund - Class A§	-14.09	10.00	NA	NA	-10.25	06/02/08
Columbia Marsico International Opportunities Fund - Class A*§	-18.58	6.45	NA	NA	-14.29	06/02/08
Columbia Mid Cap Value Fund - Class A§	-12.90	12.87	NA	NA	-6.53	06/02/08
Davis New York Venture Fund - Class A§	-11.77	9.31	NA	NA	-8.45	06/02/08
Eaton Vance Floating-Rate Fund - Class A§	-6.78	6.29	NA	NA	-2.07	06/02/08
Eaton Vance Large-Cap Value Fund - Class A§	-10.78	7.31	NA	NA	-10.36	06/02/08
Federated Kaufmann Fund - Class A¶	-15.73	9.60	NA	NA	-8.06	06/02/08
Fidelity® Advisor Balanced Fund - Class A§	-6.81	8.95	NA	NA	-4.90	06/02/08
Fidelity® Advisor Equity Growth Fund - Class A§	-6.01	15.24	NA	NA	-6.92	06/02/08
Fidelity® Advisor Leveraged Company Stock Fund - Class A§	-16.30	16.68	NA	NA	-11.67	06/02/08
Fidelity® Advisor Mid Cap II Fund - Class A§	-15.66	11.37	NA	NA	-5.00	06/02/08
Fidelity® Advisor New Insights Fund - Class A§	-4.93	12.71	NA	NA	-5.13	06/02/08
Franklin Small Cap Value Fund - Class A¶	-11.97	12.69	NA	NA	-4.21	06/02/08
Franklin Templeton Founding Funds Allocation Fund - Class A ^{H+}	-13.16	8.50	NA	NA	-7.42	06/02/08
Invesco Charter Fund - Class A§	-9.68	7.44	NA	NA	-4.46	06/02/08
Invesco Van Kampen Comstock Fund - Class A§	-10.24	12.38	NA	NA	-4.33	06/02/08
Janus Adviser Forty Fund - Class A	-6.00	7.89	NA	NA	-10.74	06/02/08
JPMorgan Core Bond Fund - Class A	-2.98	0.93	NA	NA	0.65	06/02/08
JPMorgan Investor Growth & Income Fund - Class A	-8.83	8.22	NA	NA	-3.91	06/02/08
Legg Mason Capital Management Value Trust, Inc. - Class F1§	-8.72	10.69	NA	NA	-10.40	06/02/08
Legg Mason ClearBridge Aggressive Growth Fund, Inc. - Class F1§	-7.02	16.15	NA	NA	-4.25	06/02/08
Lord Abbett Affiliated Fund - Class A§	-14.35	7.45	NA	NA	-8.87	06/02/08
Lord Abbett Bond Debenture Fund - Class A§	-6.14	9.06	NA	NA	0.83	06/02/08
Lord Abbett Mid-Cap Value Fund - Class A§	-13.85	13.34	NA	NA	-5.68	06/02/08
Oppenheimer Capital Appreciation Fund - Class A§	-6.49	10.28	NA	NA	-8.65	06/02/08
Oppenheimer Global Fund - Class A*§	-18.78	10.41	NA	NA	-7.11	06/02/08
Oppenheimer Main Street Fund - Class A§	-3.26	11.69	NA	NA	-5.65	06/02/08
Oppenheimer Main Street Small- & Mid-Cap Fund - Class A¶§	-10.73	12.98	NA	NA	-3.60	06/02/08
PIMCO High Yield Fund - Class A ^{H§}	-5.41	11.80	NA	NA	1.07	06/02/08
PIMCO Long Term U.S. Government Fund - Class A§	13.84	6.50	NA	NA	5.45	06/02/08
PIMCO Low Duration Fund - Class A§	-8.10	-0.51	NA	NA	-2.19	06/02/08

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Genworth Life and Annuity Insurance Company**Average Annual Total Return Performance Report 04/30/2012**

See Important Information beginning on page 2 for additional information including explanation of symbols used below.

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Standardized Performance Assuming Contract Surrendered for the Month Ending 04/30/12

Includes deduction of maximum rider charges.

INVESTMENT SUBACCOUNTS	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	Since Adoption (%)	Adoption Date
PIMCO Total Return Fund - Class A [§]	-4.98	2.23	NA	NA	1.40	06/02/08
Prudential Jennison 20/20 Focus Fund - Class A	-11.55	11.78	NA	NA	-6.26	06/02/08
Prudential Series Jennison Natural Resources Fund, Inc. - Class A	-29.43	9.82	NA	NA	-14.57	06/02/08
Putnam International Capital Opportunities Fund - Class A+¶ [§]	-23.97	10.03	NA	NA	-10.45	06/02/08
Highland Total Return Fund - Class A ^{+§}	-11.53	4.26	NA	NA	-7.80	06/02/08
T. Rowe Price Capital Appreciation Fund - Advisor Class [§]	-5.94	10.09	NA	NA	-2.13	06/02/08
T. Rowe Price Equity Income Fund - Advisor Class [§]	-9.21	11.16	NA	NA	-5.96	06/02/08
T. Rowe Price Growth Stock Fund - Advisor Class [§]	-1.49	14.73	NA	NA	-3.27	06/02/08
Thornburg Core Growth Fund - Class A [§]	-1.65	11.40	NA	NA	-5.80	06/02/08
Thornburg International Value Fund - Class A ^{+§}	-21.68	6.64	NA	NA	-10.42	06/02/08
Wells Fargo Advantage Disciplined U.S. Core Fund - Class A [§]	-5.74	11.79	NA	NA	-5.47	06/02/08
Wells Fargo Advantage Intrinsic Value Fund - Class A	-10.53	11.80	NA	NA	-4.67	06/02/08
Wells Fargo Advantage Treasury Plus Money Market Fund - Class A [§]	-9.88	NA	NA	NA	-8.09	07/09/10
Yield quotations for Money Market more closely reflect the current earnings of the subaccount than the total return.						
7-day yields as of 04/30/2012: Effective: -1.49% Current: -1.50%						

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Standardized Performance Assuming Contract Surrendered for the Quarter Ending 03/31/12

Includes deduction of maximum rider charges.

INVESTMENT SUBACCOUNTS	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	Since Adoption (%)	Adoption Date
AllianceBernstein Balanced Wealth Strategy - Class A+¶§	-9.29	11.33	NA	NA	-5.67	06/02/08
AllianceBernstein International Value Fund - Class A*§	-20.87	7.06	NA	NA	-20.63	06/02/08
AllianceBernstein Small Cap Growth Portfolio - Class A¶§	-3.13	27.90	NA	NA	1.78	06/02/08
AllianceBernstein Wealth Appreciation Strategy - Class A+¶§	-12.35	13.37	NA	NA	-10.16	06/02/08
Allianz NFJ International Value Fund - Class A*§	-13.76	14.25	NA	NA	-12.07	06/02/08
Allianz NFJ Large-Cap Value Fund - Class A*§	-5.95	14.55	NA	NA	-10.87	06/02/08
American Century Equity Income Fund - A Class §	-4.50	8.50	NA	NA	-3.72	06/02/08
American Century Inflation Adjusted Bond Fund - Advisor Class §	1.27	1.18	NA	NA	-0.67	06/02/08
BlackRock Basic Value Fund - Investor A §	-8.10	14.73	NA	NA	-6.06	06/02/08
BlackRock Global Allocation Fund - Investor A*§	-9.46	6.99	NA	NA	-4.91	06/02/08
Calamos Growth Fund - Class A §	-10.96	18.43	NA	NA	-7.94	06/02/08
Cohen & Steers Global Realty Shares - Class A+R	-11.57	21.64	NA	NA	-9.74	06/02/08
Columbia Acorn Fund - Class A¶§	-6.54	21.65	NA	NA	-2.87	06/02/08
Columbia Marsico 21st Century Fund - Class A §	-12.86	15.25	NA	NA	-10.40	06/02/08
Columbia Marsico International Opportunities Fund - Class A*§	-14.16	11.62	NA	NA	-14.36	06/02/08
Columbia Mid Cap Value Fund - Class A §	-10.47	18.69	NA	NA	-6.57	06/02/08
Davis New York Venture Fund - Class A §	-8.72	14.70	NA	NA	-8.42	06/02/08
Eaton Vance Floating-Rate Fund - Class A §	-6.93	8.87	NA	NA	-2.25	06/02/08
Eaton Vance Large-Cap Value Fund - Class A §	-8.03	9.73	NA	NA	-10.46	06/02/08
Federated Kaufmann Fund - Class A ¶	-9.89	12.60	NA	NA	-7.76	06/02/08
Fidelity® Advisor Balanced Fund - Class A §	-4.36	12.04	NA	NA	-4.94	06/02/08
Fidelity® Advisor Equity Growth Fund - Class A §	-3.13	19.11	NA	NA	-7.04	06/02/08
Fidelity® Advisor Leveraged Company Stock Fund - Class A §	-12.84	26.15	NA	NA	-11.59	06/02/08
Fidelity® Advisor Mid Cap II Fund - Class A §	-12.44	16.11	NA	NA	-4.79	06/02/08
Fidelity® Advisor New Insights Fund - Class A §	-2.28	15.16	NA	NA	-5.18	06/02/08
Franklin Small Cap Value Fund - Class A ¶	-9.70	20.94	NA	NA	-3.96	06/02/08
Franklin Templeton Founding Funds Allocation Fund - Class A ^{H+}	-8.82	12.85	NA	NA	-7.26	06/02/08
Invesco Charter Fund - Class A §	-6.27	12.19	NA	NA	-4.26	06/02/08
Invesco Van Kampen Comstock Fund - Class A §	-6.31	16.95	NA	NA	-4.14	06/02/08
Janus Adviser Forty Fund - Class A	-0.67	12.77	NA	NA	-10.75	06/02/08
JPMorgan Core Bond Fund - Class A	-2.97	0.65	NA	NA	0.40	06/02/08
JPMorgan Investor Growth & Income Fund - Class A	-6.11	11.38	NA	NA	-3.83	06/02/08
Legg Mason Capital Management Value Trust, Inc. - Class F1 §	-4.17	16.98	NA	NA	-10.09	06/02/08
Legg Mason ClearBridge Aggressive Growth Fund, Inc. - Class F1 §	-1.92	20.33	NA	NA	-4.20	06/02/08
Lord Abbett Affiliated Fund - Class A §	-11.82	12.45	NA	NA	-8.68	06/02/08
Lord Abbett Bond Debenture Fund - Class A §	-5.10	11.28	NA	NA	0.75	06/02/08
Lord Abbett Mid-Cap Value Fund - Class A §	-10.97	17.98	NA	NA	-5.54	06/02/08
Oppenheimer Capital Appreciation Fund - Class A §	-3.24	14.45	NA	NA	-8.74	06/02/08
Oppenheimer Global Fund - Class A*§	-11.64	15.74	NA	NA	-6.53	06/02/08
Oppenheimer Main Street Fund - Class A §	1.01	16.94	NA	NA	-5.42	06/02/08
Oppenheimer Main Street Small- & Mid-Cap Fund - Class A¶§	-6.49	23.07	NA	NA	-3.25	06/02/08
PIMCO High Yield Fund - Class A ^{H§}	-5.05	14.45	NA	NA	0.88	06/02/08
PIMCO Long Term U.S. Government Fund - Class A §	11.37	3.62	NA	NA	4.33	06/02/08
PIMCO Low Duration Fund - Class A §	-8.06	0.13	NA	NA	-2.42	06/02/08

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Genworth Life and Annuity Insurance Company**Average Annual Total Return Performance Report 04/30/2012**

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The historic performance figures quoted represent past performance. The past performance illustrated is no guarantee of future results, and current results may be lower or higher than the figures quoted. The return and principal value of a portfolio will fluctuate and may be worth more or less than the original cost. The maximum surrender charge on this product is 6%. Please visit www.genworth.com/retirementincome/portfolioreports for the most recent month ended performance figures.

Standardized Performance Assuming Contract Surrendered for the Quarter Ending 03/31/12

Includes deduction of maximum rider charges.

INVESTMENT SUBACCOUNTS	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	Since Adoption (%)	Adoption Date
PIMCO Total Return Fund - Class A [§]	-4.77	2.20	NA	NA	1.07	06/02/08
Prudential Jennison 20/20 Focus Fund - Class A	-6.57	15.93	NA	NA	-5.78	06/02/08
Prudential Series Jennison Natural Resources Fund, Inc. - Class A	-28.52	14.37	NA	NA	-14.49	06/02/08
Putnam International Capital Opportunities Fund - Class A+ ^{¶§}	-18.94	16.92	NA	NA	-10.34	06/02/08
Highland Total Return Fund - Class A ^{+§}	-9.08	6.59	NA	NA	-7.93	06/02/08
T. Rowe Price Capital Appreciation Fund - Advisor Class [§]	-2.83	14.21	NA	NA	-1.98	06/02/08
T. Rowe Price Equity Income Fund - Advisor Class [§]	-6.20	16.59	NA	NA	-5.83	06/02/08
T. Rowe Price Growth Stock Fund - Advisor Class [§]	1.03	18.37	NA	NA	-3.30	06/02/08
Thornburg Core Growth Fund - Class A [§]	3.69	18.05	NA	NA	-5.48	06/02/08
Thornburg International Value Fund - Class A ^{+§}	-17.03	10.57	NA	NA	-10.53	06/02/08
Wells Fargo Advantage Disciplined U.S. Core Fund - Class A [§]	-2.12	15.23	NA	NA	-5.35	06/02/08
Wells Fargo Advantage Intrinsic Value Fund - Class A	-7.01	16.61	NA	NA	-4.65	06/02/08
Wells Fargo Advantage Treasury Plus Money Market Fund - Class A [§]	-9.87	NA	NA	NA	-7.94	07/09/10
Yield quotations for Money Market more closely reflect the current earnings of the subaccount than the total return.						
7-day yields as of 03/31/2012: Effective: -1.49% Current: -1.50%						

RetireReady IRA Annuity

with 7-year surrender charge option

a variable annuity issued by

Genworth Life and Annuity Insurance Company

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Performance values marked "***" predate the availability of the portfolio in the contract and are therefore hypothetical in nature. These returns were calculated as if the portfolio had been in the contract for the period shown.

Non-Standardized Performance Assuming Contract Surrendered for the Month Ending 04/30/12

Does not include deduction of rider charges.

INVESTMENT SUBACCOUNTS	2012 YTD (%)	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	20 Years or Since Inception (%)	Portfolio Inception
AllianceBernstein Balanced Wealth Strategy - Class A+¶§	2.06	-8.88	11.17	-1.73*	NA	3.81*	09/02/03
AllianceBernstein International Value Fund - Class A+§	2.45	-24.84	3.96	-13.09*	2.01*	2.68*	03/29/01
AllianceBernstein Small Cap Growth Portfolio - Class A¶§	11.16	-3.63	26.01	4.50*	6.08*	6.15*	02/12/69
AllianceBernstein Wealth Appreciation Strategy - Class A+¶§	5.00	-13.04	11.99	-5.37*	NA	2.88*	09/02/03
Allianz NFJ International Value Fund - Class A+§	5.86	-14.40	12.23	-2.58*	NA	12.28*	01/31/03
Allianz NFJ Large-Cap Value Fund - Class A§	2.98	-5.22	13.03	-5.86*	2.10*	3.94*	05/08/00
American Century Equity Income Fund - A Class§	-0.51	-4.68	10.39	-1.04*	4.29*	6.70*	03/07/97
American Century Inflation Adjusted Bond Fund - Advisor Class§	-3.23	3.96	6.15	5.06*	5.09*	5.09*	06/15/98
BlackRock Basic Value Fund - Investor A §	5.01	-8.05	14.41	-3.15*	2.92*	6.42*	10/21/94
BlackRock Global Allocation Fund - Investor A+§	0.77	-10.31	8.46	1.54*	6.91*	8.03*	10/21/94
Calamos Growth Fund - Class A §	8.86	-11.42	16.00	-0.43*	4.46*	11.90*	09/04/90
Cohen & Steers Global Realty Shares - Class A+R	7.70	-10.64	17.78	-7.64*	NA	2.53*	09/30/04
Columbia Acorn Fund - Class A¶§	7.81	-8.66	18.94	0.59*	7.14*	6.27*	10/16/00
Columbia Marsico 21st Century Fund - Class A §	10.65	-10.83	13.65	-3.09*	5.82*	1.68*	04/10/00
Columbia Marsico International Opportunities Fund - Class A+§	7.86	-15.44	9.96	-5.50*	5.18*	2.70*	08/01/00
Columbia Mid Cap Value Fund - Class A §	5.30	-9.69	16.54	-2.81*	5.30*	6.05*	11/20/01
Davis New York Venture Fund - Class A §	4.71	-8.55	12.89	-3.69*	3.15*	8.14*	02/17/69
Eaton Vance Floating-Rate Fund - Class A §	-1.94	-3.52	9.78	0.84*	NA	2.50*	05/05/03
Eaton Vance Large-Cap Value Fund - Class A §	4.01	-7.55	10.91	-4.07*	3.01*	6.88*	09/23/31
Federated Kaufmann Fund - Class A ¶	10.50	-12.51	13.19	-2.19*	4.52*	4.80*	04/23/01
Fidelity® Advisor Balanced Fund - Class A §	2.87	-3.48	12.49	-0.36*	3.38*	4.37*	01/06/87
Fidelity® Advisor Equity Growth Fund - Class A §	10.28	-2.53	18.90	0.74*	2.02*	6.40*	11/22/83
Fidelity® Advisor Leveraged Company Stock Fund - Class A §	10.04	-13.09	20.38	-2.31*	12.54*	11.13*	12/27/00
Fidelity® Advisor Mid Cap II Fund - Class A §	6.26	-12.51	14.95	0.30*	NA	7.85*	08/12/04
Fidelity® Advisor New Insights Fund - Class A §	8.50	-1.43	16.31	1.40*	NA	8.62*	07/31/03
Franklin Small Cap Value Fund - Class A ¶	3.70	-8.75	16.36	-0.80*	5.16*	7.16*	03/11/96
Franklin Templeton Founding Funds Allocation Fund - Class A+H	1.58	-10.02	12.02	-3.79*	NA	3.82*	08/15/03
Invesco Charter Fund - Class A §	3.32	-6.49	10.99	-0.26*	3.76*	5.63*	11/26/68
Invesco Van Kampen Comstock Fund - Class A §	5.66	-6.99	15.98	-2.82*	3.05*	7.79*	10/07/68
Janus Adviser Forty Fund - Class A	13.00	-2.52	11.48	1.38*	NA	6.68*	09/30/04
JPMorgan Core Bond Fund - Class A	-4.13	0.36	4.43	4.45*	4.16*	5.11*	05/01/92
JPMorgan Investor Growth & Income Fund - Class A	3.72	-5.64	11.75	0.01*	3.66*	4.63*	12/10/96
Legg Mason Capital Management Value Trust, Inc. - Class FI §	5.66	-5.45	14.27	-9.82*	-0.49*	-1.32*	03/23/01
Legg Mason ClearBridge Aggressive Growth Fund, Inc. - Class FI §	7.87	-3.66	19.80	-1.05*	NA	-1.05*	04/30/07
Lord Abbett Affiliated Fund - Class A §	4.96	-11.15	11.05	-4.93*	1.48*	6.47*	05/14/34
Lord Abbett Bond Debenture Fund - Class A §	0.16	-2.81	12.54	3.95*	5.69*	5.73*	04/01/71
Lord Abbett Mid-Cap Value Fund - Class A §	4.43	-10.67	17.00	-3.63*	3.68*	8.79*	06/28/83
Oppenheimer Capital Appreciation Fund - Class A §	7.59	-3.07	13.87	-2.02*	1.51*	6.64*	01/22/81
Oppenheimer Global Fund - Class A+§	4.59	-15.66	13.96	-3.18*	4.49*	8.15*	12/22/69
Oppenheimer Main Street Fund - Class A §	7.54	0.29	15.28	-1.83*	2.52*	7.54*	02/03/88
Oppenheimer Main Street Small- & Mid-Cap Fund - Class A¶§	6.56	-7.49	16.65	-1.50*	5.37*	8.23*	08/02/99
PIMCO High Yield Fund - Class A HS	-0.03	-2.04	15.27	4.04*	6.13*	5.11*	01/13/97
PIMCO Long Term U.S. Government Fund - Class A §	-6.60	17.32	10.03	8.40*	6.87*	6.99*	01/20/97
PIMCO Low Duration Fund - Class A §	-3.42	-4.96	2.98	2.63*	2.46*	3.27*	01/13/97

RetireReady IRA Annuity

with 7-year surrender charge option

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Non-Standardized Performance Assuming Contract Surrendered for the Month Ending 04/30/12

Does not include deduction of rider charges.

INVESTMENT SUBACCOUNTS	2012 YTD (%)	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	20 Years or Since Inception (%)	Portfolio Inception
PIMCO Total Return Fund - Class A [§]	-1.74	-1.62	5.71	5.81*	4.88*	5.37*	01/13/97
Prudential Jennison 20/20 Focus Fund - Class A	5.53	-8.40	15.32	0.14*	5.90*	5.26*	07/01/98
Prudential Series Jennison Natural Resources Fund, Inc. - Class A	-2.28	-26.56	13.36	0.37*	13.06*	9.88*	01/22/90
Putnam International Capital Opportunities Fund - Class A+¶ [§]	10.37	-20.90	13.58	-5.11*	6.05*	8.88*	12/28/95
Highland Total Return Fund - Class A ^{+§}	2.01	-8.37	7.77	-2.02*	2.60*	5.35*	02/22/93
T. Rowe Price Capital Appreciation Fund - Advisor Class [§]	2.71	-2.53	13.65	1.64*	NA	4.62*	12/31/04
T. Rowe Price Equity Income Fund - Advisor Class [§]	4.14	-5.96	14.77	-2.77*	3.13*	3.89*	03/31/00
T. Rowe Price Growth Stock Fund - Advisor Class [§]	12.97	2.09	18.38	0.83*	4.44*	3.49*	12/31/01
Thornburg Core Growth Fund - Class A [§]	10.48	1.97	15.04	-2.99*	5.97*	2.47*	12/27/00
Thornburg International Value Fund - Class A ^{+§}	4.68	-18.62	10.14	-2.85*	6.16*	6.66*	05/28/98
Wells Fargo Advantage Disciplined U.S. Core Fund - Class A [§]	5.28	-2.26	15.40	-1.91*	3.38*	6.93*	02/28/90
Wells Fargo Advantage Intrinsic Value Fund - Class A	6.83	-7.27	15.41	0.00*	NA	2.70*	08/01/06
Wells Fargo Advantage Treasury Plus Money Market Fund - Class A [§]	-5.93	-6.81	-3.29*	-1.62*	NA	-0.02*	07/25/03
Yield quotations for Money Market more closely reflect the current earnings of the subaccount than the total return.							
7-day yields as of 04/30/2012: Effective: -1.49% Current: -1.50%							

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Non-Standardized Performance Assuming Contract Not Surrendered for the Month Ending 04/30/12

Does not include deduction of rider charges.

INVESTMENT SUBACCOUNTS	2012 YTD (%)	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	20 Years or Since Inception (%)	Portfolio Inception
AllianceBernstein Balanced Wealth Strategy - Class A+¶§	7.46	-3.70	12.61	-0.83*	NA	3.81*	09/02/03
AllianceBernstein International Value Fund - Class A*§	7.85	-20.68	5.60	-12.37*	2.01*	2.68*	03/29/01
AllianceBernstein Small Cap Growth Portfolio - Class A¶§	16.56	1.77	27.14	5.24*	6.08*	6.15*	02/12/69
AllianceBernstein Wealth Appreciation Strategy - Class A+¶§	10.40	-8.13	13.41	-4.52*	NA	2.88*	09/02/03
Allianz NFJ International Value Fund - Class A*§	11.26	-9.58	13.65	-1.69*	NA	12.28*	01/31/03
Allianz NFJ Large-Cap Value Fund - Class A§	8.38	0.18	14.42	-5.02*	2.10*	3.94*	05/08/00
American Century Equity Income Fund - A Class§	4.89	0.72	11.85	-0.12*	4.29*	6.70*	03/07/97
American Century Inflation Adjusted Bond Fund - Advisor Class§	2.17	9.36	7.72	5.79*	5.09*	5.09*	06/15/98
BlackRock Basic Value Fund - Investor A §	10.41	-2.82	15.77	-2.27*	2.92*	6.42*	10/21/94
BlackRock Global Allocation Fund - Investor A*§	6.17	-5.22	9.97	2.37*	6.91*	8.03*	10/21/94
Calamos Growth Fund - Class A§	14.26	-6.40	17.33	0.47*	4.46*	11.90*	09/04/90
Cohen & Steers Global Realty Shares - Class A+R	13.10	-5.58	19.07	-6.82*	NA	2.53*	09/30/04
Columbia Acorn Fund - Class A¶§	13.21	-3.46	20.19	1.45*	7.14*	6.27*	10/16/00
Columbia Marsico 21st Century Fund - Class A§	16.05	-5.78	15.02	-2.20*	5.82*	1.68*	04/10/00
Columbia Marsico International Opportunities Fund - Class A*§	13.26	-10.68	11.42	-4.66*	5.18*	2.70*	08/01/00
Columbia Mid Cap Value Fund - Class A§	10.70	-4.56	17.85	-1.92*	5.30*	6.05*	11/20/01
Davis New York Venture Fund - Class A§	10.11	-3.35	14.29	-2.81*	3.15*	8.14*	02/17/69
Eaton Vance Floating-Rate Fund - Class A§	3.46	1.88	11.25	1.70*	NA	2.50*	05/05/03
Eaton Vance Large-Cap Value Fund - Class A§	9.41	-2.29	12.35	-3.20*	3.01*	6.88*	09/23/31
Federated Kaufmann Fund - Class A¶	15.90	-7.57	14.58	-1.29*	4.52*	4.80*	04/23/01
Fidelity® Advisor Balanced Fund - Class A§	8.27	1.92	13.89	0.53*	3.38*	4.37*	01/06/87
Fidelity® Advisor Equity Growth Fund - Class A§	15.68	2.87	20.16	1.60*	2.02*	6.40*	11/22/83
Fidelity® Advisor Leveraged Company Stock Fund - Class A§	15.44	-8.18	21.61	-1.42*	12.54*	11.13*	12/27/00
Fidelity® Advisor Mid Cap II Fund - Class A§	11.66	-7.57	16.29	1.17*	NA	7.85*	08/12/04
Fidelity® Advisor New Insights Fund - Class A§	13.90	3.97	17.63	2.24*	NA	8.62*	07/31/03
Franklin Small Cap Value Fund - Class A¶	9.10	-3.56	17.67	0.12*	5.16*	7.16*	03/11/96
Franklin Templeton Founding Funds Allocation Fund - Class A+H	6.98	-4.91	13.44	-2.92*	NA	3.82*	08/15/03
Invesco Charter Fund - Class A§	8.72	-1.16	12.43	0.64*	3.76*	5.63*	11/26/68
Invesco Van Kampen Comstock Fund - Class A§	11.06	-1.69	17.30	-1.94*	3.05*	7.79*	10/07/68
Janus Adviser Forty Fund - Class A	18.40	2.88	12.91	2.22*	NA	6.68*	09/30/04
JPMorgan Core Bond Fund - Class A	1.27	5.76	6.06	5.20*	4.16*	5.11*	05/01/92
JPMorgan Investor Growth & Income Fund - Class A	9.12	-0.25	13.18	0.89*	3.66*	4.63*	12/10/96
Legg Mason Capital Management Value Trust, Inc. - Class FI§	11.06	-0.06	15.63	-9.04*	-0.49*	-1.32*	03/23/01
Legg Mason ClearBridge Aggressive Growth Fund, Inc. - Class FI§	13.27	1.74	21.04	-0.14*	NA	-0.14*	04/30/07
Lord Abbett Affiliated Fund - Class A§	10.36	-6.11	12.50	-4.07*	1.48*	6.47*	05/14/34
Lord Abbett Bond Debenture Fund - Class A§	5.56	2.59	13.95	4.71*	5.69*	5.73*	04/01/71
Lord Abbett Mid-Cap Value Fund - Class A§	9.83	-5.61	18.30	-2.75*	3.68*	8.79*	06/28/83
Oppenheimer Capital Appreciation Fund - Class A§	12.99	2.33	15.24	-1.12*	1.51*	6.64*	01/22/81
Oppenheimer Global Fund - Class A*§	9.99	-10.92	15.33	-2.30*	4.49*	8.15*	12/22/69
Oppenheimer Main Street Fund - Class A§	12.94	5.69	16.62	-0.92*	2.52*	7.54*	02/03/88
Oppenheimer Main Street Small- & Mid-Cap Fund - Class A¶§	11.96	-2.23	17.96	-0.59*	5.37*	8.23*	08/02/99
PIMCO High Yield Fund - Class A ^{HS}	5.37	3.36	16.61	4.79*	6.13*	5.11*	01/13/97
PIMCO Long Term U.S. Government Fund - Class A§	-1.28	22.72	11.49	9.04*	6.87*	6.99*	01/20/97
PIMCO Low Duration Fund - Class A§	1.98	0.44	4.65	3.43*	2.46*	3.27*	01/13/97

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Does not include deduction of rider charges.

INVESTMENT SUBACCOUNTS	2012 YTD (%)	1 Year (%)	3 Years (%)	5 Years (%)	10 Years (%)	20 Years or Since Inception (%)	Portfolio Inception
PIMCO Total Return Fund - Class A [§]	3.66	3.78	7.29	6.51*	4.88*	5.37*	01/13/97
Prudential Jennison 20/20 Focus Fund - Class A	10.93	-3.19	16.66	1.02*	5.90*	5.26*	07/01/98
Prudential Series Jennison Natural Resources Fund, Inc. - Class A	3.12	-22.51	14.74	1.24*	13.06*	9.88*	01/22/90
Putnam International Capital Opportunities Fund - Class A+¶ [§]	15.77	-16.49	14.96	-4.26*	6.05*	8.88*	12/28/95
Highland Total Return Fund - Class A ^{+§}	7.41	-3.16	9.29	-1.12*	2.60*	5.35*	02/22/93
T. Rowe Price Capital Appreciation Fund - Advisor Class [§]	8.11	2.87	15.03	2.47*	NA	4.62*	12/31/04
T. Rowe Price Equity Income Fund - Advisor Class [§]	9.54	-0.59	16.12	-1.88*	3.13*	3.89*	03/31/00
T. Rowe Price Growth Stock Fund - Advisor Class [§]	18.37	7.49	19.65	1.69*	4.44*	3.49*	12/31/01
Thornburg Core Growth Fund - Class A [§]	15.88	7.37	16.38	-2.11*	5.97*	2.47*	12/27/00
Thornburg International Value Fund - Class A ^{+§}	10.08	-14.06	11.60	-1.96*	6.16*	6.66*	05/28/98
Wells Fargo Advantage Disciplined U.S. Core Fund - Class A [§]	10.68	3.14	16.74	-1.00*	3.38*	6.93*	02/28/90
Wells Fargo Advantage Intrinsic Value Fund - Class A	12.23	-1.99	16.75	0.89*	NA	3.24*	08/01/06
Wells Fargo Advantage Treasury Plus Money Market Fund - Class A [§]	-0.57	-1.50	-1.49*	-0.72*	NA	-0.02*	07/25/03
Yield quotations for Money Market more closely reflect the current earnings of the subaccount than the total return.							
7-day yields as of 04/30/2012: Effective: -1.49% Current: -1.50%							