



Ten things you may want to consider with your financial professional in 2010

1 Does my current mix of portfolio assets provide me with long-term growth potential as well as reliable cash flow?

Yes No _____

2 Is my current retirement income approach designed to help keep up with inflation?

Yes No _____

3 Are there additional protections that I can add to my portfolio to ensure I have cash flow each month, regardless of the ups and downs of the financial markets?

4 How will I plan for the increasing cost of health care?

5 How will I pay for an unexpected long term care need?

6 Are there financial products that will allow me to continue accumulating wealth while also providing protections in case of a long term care need? *(if "Yes," list below)*

Yes No _____

7 How will my portfolio provide income to last my lifetime no matter how long I live?

8 Do I have assets today that are positioned to provide me with dependable income when I need it? *(if "Yes," list below)*

Yes No _____

9 How should I consider paying for essential expenses in retirement?

10 How should I consider paying for "nice-to-have" expenses in retirement?

This educational material was developed by Capital Brokerage Corporation (DBA Genworth Financial Brokerage Corporation in Indiana) 6620 West Broad Street, Building 2, Richmond VA 23230. Member FINRA.

Genworth Life and Annuity, Genworth Life of New York and Capital Brokerage Corporation are members of Genworth Financial, Inc.

Annuities are long term investments.

All guarantees based on the claims paying ability of the issuing insurance company.

Insurance and annuity products:

- Are not deposits. • Are not insured by the FDIC or any other federal government agency. • May decrease in value.
- Are not guaranteed by any bank or its affiliates.

Variable annuities are sold by prospectuses for the product and underlying investment portfolios. The prospectuses contain information on the investment objectives, risk factors, fees and charges, as well as other important information about the product and underlying investment portfolios, that should be carefully considered. Please read the prospectuses carefully before investing.

You can obtain prospectuses by contacting your registered representative or by calling 888 GENWORTH (888 436.9678).

©2010 Genworth Financial, Inc. All rights reserved.

Let's Talk